CANADIAN — OVERSEAS TRADE INC. (COTI)
GLOBAL TRADE. TRUSTED PARTNER.
OIL & GAS | MINING | STEEL & METALS | CONSTRUCTION | INDUSTRIAL SOLUTIONS | RENEWABLE ENERGY | TRADE & SUPPLY
CONNECTING CANADIAN EXCELLENCE WITH GLOBAL OPPORTUNITIES

CAPABILITY 22 / 27

Expedited Procurement, Shutdown & Turnaround Support

Accelerated sourcing when shutdown time is critical.



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OVERVIEW

During a shutdown, every day of delay costs heavily. COTI accelerates sourcing of urgent and critical items, prepares shutdown material packages, finds obsolete parts and organises expedited delivery, subject to availability and compliance.

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22.1 Urgent RFQs and accelerated sourcing for operational-critical requirements.

SUPPLY SCOPE

Urgent RFQs and accelerated sourcing for operational-critical requirements.

DEFINITION

An urgent RFQ is handled in priority, with parallel requests to several suppliers to obtain fast and reliable offers for items that are critical to operation.

22.2 Shutdown/turnaround materials, spare parts, tools, consumables and safety...

SUPPLY SCOPE

Shutdown/turnaround materials, spare parts, tools, consumables and safety supplies.

DEFINITION

A shutdown or turnaround needs a large set of materials ready before the stop: spare parts, tools, consumables and safety supplies, grouped by work package.



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22.3 Discontinued, obsolete and hard-to-find equipment/parts sourcing.

SUPPLY SCOPE

Discontinued, obsolete and hard-to-find equipment/parts sourcing.

DEFINITION

When a part is no longer manufactured (discontinued or obsolete), COTI searches stock holders, the original manufacturer and approved equivalents to find a solution.

22.4 Expedited logistics options and consolidated critical-delivery follow-up.

SUPPLY SCOPE

Expedited logistics options and consolidated critical-delivery follow-up.

DEFINITION

Expedited logistics include air freight, dedicated transport and consolidated follow-up of critical deliveries until they reach site.

22.5 Rapid manufacturer/supplier coordination subject to availability and...

SUPPLY SCOPE

Rapid manufacturer/supplier coordination subject to availability and compliance.

DEFINITION

COTI coordinates quickly with manufacturers and suppliers to secure production slots or available stock, always subject to availability and compliance requirements.

Specialized services are provided and/or coordinated with qualified technical partners according to project requirements.

Contact COTI

Send us your RFQ, part numbers, nameplate photos or technical specifications. We will review your requirement and reply with a structured proposal.

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